

James A Robertson and Associates Effective Strategic Business Solutions



Why your ERP is NOT delivering and how to fix IT

*The Real Issues in World Class ERP
and the Critical Factors for ERP
Investment Success*

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WELCOME

Welcome and administration



Welcome and administration



-
- **Welcome**
 - **Evaluation forms**
 - **Overview of files**
 - **Time management and questions**
 - **Delegate Objectives**

Delegate objectives

One minute share



- ▶ Name
- ▶ Position
- ▶ What you are hoping to gain from the course

Why your ERP is NOT delivering and how to fix IT



1. Context and Definitions
2. What is ERP? – REALLY?
3. Why do ERP implementations fail to deliver?
4. What is "*Precision Strategic Engineered Configuration*"?
5. How to achieve sustainable successful ERP outcomes
6. Lunch
7. Discussion